

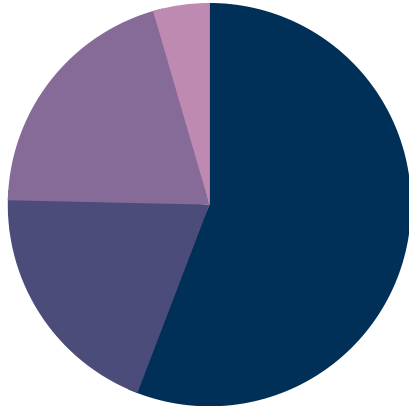


INCOME:

Subtotal: \$1,152,000

Grants for operations
55.8%

Other
4.5%



Earned income
20.1%

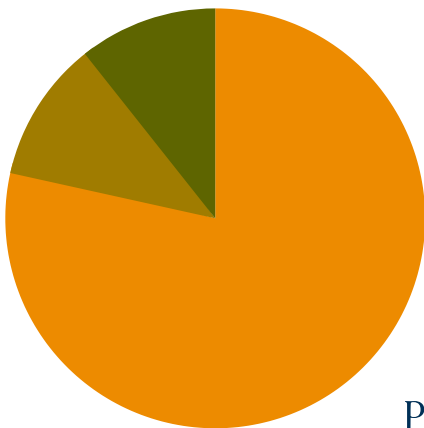
Contributions
19.5%

EXPENSES:

Subtotal: \$1,003,000

Program services
78.5%

General/admin
10.7%



Fundraising
10.9%

Net income/loss: \$149,000*

* Does not include income/expenses for restricted transfer fees, master leasing program, landings grant receipts and disbursements, and non-cash end of year adjustments.



\$49,000

average income of a CHT homeowner

\$115,000

median cost of a CHT home

\$399,000

median sale price of a home in Chapel Hill/Carrboro

25%/42%

percentages of CHT homeowners who are
single parents/BIPOC

27

of new homes sold (13 new/14 resales)

187

of applications received

167

of education participants

272/60

of homeownership units/rental units

What CHT homeowners are saying:

"I was never sure that homeownership would ever be in my grasp."

"I couldn't believe Community Home Trust was real at first. It was too good to be true."

"We have room to spread our wings. We feel safe."

"This was a dream come true for us. You can trust it."

"We feel this home is our sanctuary, especially during this COVID time."